# WHAT'S

HOTI

www.colbeck.co.uk

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Just right for Lite-BITE

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# NEW!

**Hook & Fish Card Pots** Now Available in 4oz

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# Don't forget

Follow us on



Like us on

facebook.

# Come Join the Family

The Hilton Hotel in Glasgow was transformed on Sunday November 12th for the 5th Annual Scottish Italian Awards!

Over 1,500 businesses engaged with the awards this year, 80,000 votes were cast resulting in 85 finalists.



Henry Colbeck has been involved with the awards from the very beginning. It is wonderful to see Fish & Chips receiving the recognition they deserve as a dish which can stand alongside some of the best cuisine available!







The Colbeck Table



Aldo Zilli – one of the judges and compere for the evening.

# Best Scottish Italian Fish & Chips



Left to right; Jackie Pearson, Henry Colbeck Head of Marketing alongside Mauro Pacitti, Maria Pacitti and daughter Sophia Pacitti.

Winner
Giovanni's
Northfield Broadway
Edinburgh

# **Runners Up**



We're really sorry but the Merchant Chippie seemed a bit elusive for the photographer and he didn't get any official photos.

# Merchant Chippie Glasgow



A very calm John Pagani!!

#### Café Royal Annan

The Scottish Italian Awards were created to recognise the significant contribution of Italian food businesses to the Scottish hospitality industry.

For more information about how to get involved in 2018 visit; www.scottishitalianawards.co.uk

# **Q** Frying

Fish Friers today have various needs where oils & fats are concern concerned with the environment and sustainability

The Q Range offers a variety of frying products to fulfil every requi

#### WHAT'S AVAILABLE?



#### **Premier Jus For Premier Results**

- Q Toreno is a refined and deodorised Irish Premier Jus Beef Dripping produced from the freshest and finest quality raw material. We make sure that we carefully select only caul and kidney fat as they are able to withstand frying at high temperatures; there is no soft body fat in Q Toreno.
- We've added a naturally occurring anti-oxidant, specifically developed for beef dripping, which gives it a longer frying life in comparison with ordinary, standard deodorised drippings.
- Q Toreno is the perfect choice if it's long lasting, finest quality, Irish dripping that you require.



12.5kg
Code 004967
Scotland Only
2 x 5kg

2 x 5kg Code 004558 England Only





#### **Refined & Deodorised Beef Dripping**

- Q XL is a refined and deodorised beef dripping produced in Europe from premium grade raw material.
- It's packed in 4 x 5kg making it easy and convenient to unwrap and handle.
- If you're looking for a reliable dripping that produces traditional tasting fried food then choose Q XL – the dripping that excels.

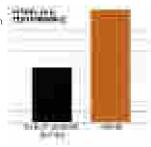
**4 x 5kg** *Code 004853* 



# 

#### For An Improved Frying Performance

- Q Bronze is a refined and deodorised German beef dripping produced to an extremely high standard. It has the additional benefit of an anti-oxidant which makes it incredibly resistant to breakdown during use and gives it an extended frying life.
- Q Bronze is the perfect choice if it's premium quality, deodorised, long-lasting German dripping that suits your operation.
- German, deodorised beef dripping



**12.5kg** *Code 004362* 



Rancimat results available on request.

#### REFINED & DEODORISED BEEF DRIPPING

# Oils & Fats

ed. Some of you are looking for longer lasting oils, some are more while others are interested in healthier alternatives.

rement and help you to choose the right product for your business.



#### **The Natural Choice**

- Q Gold is produced from fully sustainable palm oil.
- It's a naturally coloured, premium quality palm oil with no hydrogenated fats.
- If being socially and environmentally aware is a factor then Q Gold is the one for you!
- Packed in easy to handle 2 x 5kg blocks, wrapped in parchment.



Membership Number: 2-0638-16-000-00





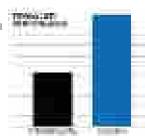


# PLATINUM

SOLID VEGETABLE OIL

#### **Power & Performance**

- Q Platinum brings together a blend of palm and hydrogenated palm to produce an oil with an exceptional frying life.
- Q Platinum is all about power and performance; it's the heavy duty frying oil for heavy duty frying operations.
- If you're looking for an all-vegetable oil which will resist breakdown in an environment with a high output then take a look at Q Platinum.



**12.5kg** *Code 001769* 





# SILVER

**SOLID VEGETABLE OIL** 

#### **Extreme Quality for Extreme Temperature**

- Q Silver is a unique mix of palm, hydrogenated palm and rapeseed oil.
- The blend has been specifically developed to produce an oil with a distinctive savoury note and aroma which will interest friers who are looking for a vegetable oil with a similar taste profile to dripping.
- In addition, Q Silver has an exceptional frying life as the blend is resistant to breakdown at high temperatures and performs even under the most demanding frying conditions.
- If it's vegetable oil you're after which compares with dripping on taste and gives you a long frying life then Q Silver fits the bill.



**12.5kg** *Code 001768* 





Collect



# One Scoop! **One Portion!**

The Lite-BITE®



Lite-BITE BOXES



Packed in 100s Code 026607

FREE Lite-BITE posters available

**NEW!** 

**Drywite Portion** 

**Control Scoop** 

accommodate a 5oz piece of fish and a 6oz portion

of chips. Now, to help you even further the new

Drywite Portion Control Scoop can measure out the perfect portion of 6 ounces of chips. It's also been designed specifically to ease chips smoothly

into the scoop without any damage.

Ask for yours!

# Card is King



# Consumers are increasingly choosing to pay by card over cash simply because it is so much more convenient.

There are, however, several reasons why you should consider taking this method of payment in place of cash.

#### 1. Accepting cards can boost sales.

When you take your business from a cash-only operation to one that accepts credit and debit cards, your potential customer base broadens significantly. The more customers you attract, the more likely you are to make extra sales.

#### 2. Accepting cards helps level the playing field with your competition.

Your competitors are already accepting cards. To stay profitable and competitive, you need to offer the same service.

#### 3. Cards encourage impulse buying.

Shoppers like being able to complete transactions quickly and easily without having to run to the ATM. Studies have indicated that customers tend to spend more when they're paying with cards, especially when it comes to impulse purchases.

#### 4. Accepting cards is crucial if you do business online.

The majority of transactions on the internet are paid for with cards. If your customers can place orders and pay on-line then accepting cards is essential for your business.

#### 5. Accepting cards can improve your cash flow.

Credit card transactions are processed electronically and settled quickly, with proceeds typically deposited into your bank account quickly and efficiently.

#### 6. Cards are convenient for customers.

Consumers want to choose the method of payment that's most convenient and beneficial for them. Cards are not only easy to use in a variety of capacities, but many cards offer points, mileage, or rewards that further encourage the cardholder to use them whenever they are making a purchase.

#### 7. Security

Accepting cards means that you are handling less physical cash, making your premises more secure for you and your staff.

## **Did You Know?**

- There are 108.4m contactless cards in issue in the UK.
- 416.3m contactless transactions were made in April 2017.
- The average contactless transaction was for £9.40.

Information provided by the UK card association from April 2017

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Article produced in association with Fry Magazine





#### **Pacific West Seafood Basket**

A seafood combination of prawns, squid and cod.

12 packs in each case with each pack containing;

Panko Squid Rings 2 pieces
Breaded Butterfly Prawns 2 pieces
Crispy Battered Chunky Cod Bites 2 pieces
Salt & Pepper Squid Chunks 2-4 pieces

**12 x 200g**Code 900046



Only **£26.90** 



## Pacific West Panko Coated Squid Rings

Premium squid rings in a coarse Japanese crumb.

Approximately 17–25 pieces per pack



Only £7.90

**700g** Code 915371



# Pacific West Salt & Pepper Squid Chunks

Pineaple cut squid chunks with salt & pepper coating. 16-24g, 42-63 pieces



0.5 Points

Only **£10.50** 

1kg

Code 915372



# Pacific West Popcorn Shrimp

Frozen, raw peeled prawns coated with traditional breadcrumbs.



at

Only £11.50

1kg,

Approximately 112-132 pieces per pack

Code 890191



#### **Pacific West Prawn Kievs**

Butterflied prawns spread with a garlic and herb butter flavoured paste.

Hand coated with a panko crumb.

**500g 17-22 pieces** *Code 890199* 

Only **£6.50** 



#### **Cod Fish Fingers**

A 40g, 100% cod fillet fish finger in a crispy breadcrumb coating.

48 x 40g

Code 900037

**Only** £13.50



#### **Coddies**

Skinned and boned cod formed into bite size chunks, coated in a natural uncoloured crispy crumb and par-fried. Ideal for Children's Menus



2 Points

Only £13.90



## **Whitby Chunky Cod Goujons**

Chunky goujons, produced from 100% COD FILLET and coated in a crispy breadcrumb.



Only £2.90

Approximately 13 goujons per bag, 3-4 servings

Code 900153

## Whitby Hot 'n' Spicy **Prawns**

Premium prawns marinated in herbs and spices and coated in crispy breadcrumbs



Only £4.50

Approximately 30 per bag, 3-4 servings

Code 915369

# 150 x 20g Code 900140



**Aqua Blue Breaded Wholetail Scampi** 

Only £5.60

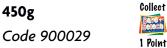
# SAVE!

## Whitby Scampi Buy 10 bags\* and get £1.50 off each bag

\*Must be 10 of the same Scampi



**Whitby Wholetail Breaded Scampi** 





**Whitby Extra Large Breaded Scampi** 

450g

Code 900031



# **PLUS!** Buy 8 bags get another 2 bags FREE!

454g

Code 900039









# **Promenade Sauce Sachets**

Generous 28g portion

Available in 3 varieties

Packed in 100s

Tomato	Code 023175

Only **£5.50** 

Mayonnaise Code 023176

Only **£6.50** 

**Tartare** Code 023177

Only **£6.50** 





# **42nd Street Beef Burgers**

Produced from prime forequarter and flank cuts of beef — the best for beef burgers!

It's all about the

# ingredients

## **100% Beef Burgers**

**48 x 4oz (113g)** *Code 890095* 



Only £15.80



### **80% Beef Burgers**

**48 x 4oz (113g) Only** *Code 890096* 







## **80% Beef Burgers**

**48 x 2oz (56g) Only** *Code 890097* 













Buy 5 get another 1 FREE!

**4.54kg**Code 023662



It's getting colder! Now is the time to use...

# **Drywite All Seasons**

Chip Shop Potato Treatment



**2.5kg**Code 013261

- Dry and white chips whatever the season.
- Formulated to work even on increased sugar potatoes.
- Winter or summer, old or new potatoes
   All Seasons will improve your product

Only £17.50



#### **Starch Doctor Test Strips**

Check the starch content of your potatoes with these easy to use test strips



Only **£8.50** 

**Pack of 50**Code 013457

Only

£39.00

# Save £££s on Polythene Tubs & Scoops



**18g Polythene Tub with bung** *Code 048012* 





**35g Polythene Tub with bung** *Code 047806* 



**25g Polythene Tub with bung** *Code 048013* 





**Long Handled Potato Scoop 9" diameter** *Code 041768* 



The 'Hook & Fish' Collection gives a fresh, modern and up-to-date image to the Nation's Most

Treasured Dish!

It's been designed specifically to make sure that Fish & Chips get the recognition they deserve and stand out in the crowded Takeaway & Fast Food Markets!

The range includes everything that's needed to pack, present and takeaway Fish & Chips; professionally and effortlessly!

# NEW! Hook & Fish Card Pots now available in 4oz!



1000

Code 025182

Lids for the 4oz pot are packed separately

1000 Lids

Code 025172



1 Point

FREE! Hook & Fish Style
Fish & Chip Posters
Available in 3 different designs

Ask for yours!





For more information about the Hook & Fish Collection, talk to your Henry Colbeck Sales Contact or call us on; England 0191 482 4242 Scotland 01236 425 656

# KEEPIT CLEAN

Keep it Clean is a complete range of cleaning materials specifically for the Fish & Chip Market.

The Keep it Clean range offers quality, high performance, value for money products.



Orange Cleaner 5L Code 051377



**Only** 

£4.90

Only

£2.90

Only

£2.90

Pine Floor Gel 5L Code 051378



£3.90

Only

Degreaser 5L Code 051379



Only **£4.90** 

Anti-Bacterial Washing Up Liquid 5L Code 049983



Washing Up Liquid 5L Code 051372



Only **£3.70** 

High Active
Washing Up Liquid
5L
Code 051380



Thick Bleach 5L Code 051373



Only £1.40

Pine Disinfectant 5L Code 049984



FREE! Keep It Clean Wall Chart – ask for yours!





0.25 Points





# **Drywite Degreaser**

**5 litres** *Code 050815* 



Only £5.90

# **Deepio Powder**

Only **£10.90** 



6kg

Code 050085



Deepio Washing Up Liquid



Only £6.90

5 litres

Code 050579





750ml

Code 050087



Fairy Washing Up Liquid with Antibacterial

**Action** 



5 litres

Code 051374



Fairy Washing Up Liquid

Only £9.50

5 litres

Code 051370



#### Coca Cola and Diet Coke



12 x 1.5 litres

# Only £10.90

Coca Cola Code 021120 Diet Coke Code 021121

### Coca Cola and Diet Coke



Only £7.90

Coca Cola
Code 021083
Diet Coke
Code 021085

6 x 1.75 litres

Only

**21p** 

# **BARR'S Family Range**



24 x 330ml

Limeade Cherryade Cream Soda Lemonade

Tize

Code 021070 Code 021073 Code 021071 Code 021072



Only

£4.99

# **Tizer**

24 x 330ml



Only **£4.99** 

Code 021096





24 x 330ml

Only **£4.99** 

Code 021097



# Driver's Pickled Eggs

In Clear Vinegar





**2.25kg** *Code 022073* 

# Driver's Pickled Chip Onions



2.25kg

Code 022666

# Driver's Chip Shop Style Pickled Onions



2.25kg

Code 022667

# **CheesOs! Cheese and Onion Rings**



Monterey Jack and Cheddar Cheese with chopped red onion in a light panko crumb.

Perfect for sides, starters, burgers and stackers.

1kg 22 x 45g Code 810051

# Golden Crumb Breaded Mozzarella Sticks

Mozzarella cheese in a 4 inch stick coated with a rustic parsley breadcrumb coating.



1kg, average 33 sticks per bag Code 810053





Only £38.50



**Chicken Breasts** 

Only **£36.90** 

## **Chicken Breasts**

**32 x 10-12oz**Code 900034



28 x 12-14oz

Collect
Savet

Savet

Point

Code 900033



Only £35.50



Only **£25.50** 

# **Chicken Breasts**

**24 x 14-18oz** *Code 900057* 



**32 x 10-12oz** *Code 900062* 

**Chicken Legs** 



No Maximum Quantities!

# **Satco Clear Plastic Cups and Lids**

Available in 4 sizes!



**2oz**, **1000** *Code 025146* 



**4oz**, **1000** *Code 025145* 



**8oz, 225** Code 025144



**12oz**, **150** *Code 025147* 





# **Large Brown Carriers**

Perfect for bio boxes

320 x 170 x 450mm 12.5 x 19.25 x 17.75"

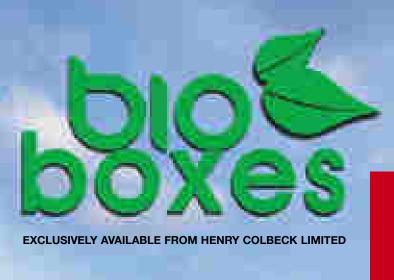
Packed in 100s Code 035877



1 Point

Only £8.30





- 100% bio-degradable
- 100% composichle

# Buy 20 AND GET ANOTHER 3 FREE!! Must be all of the same size.

CODE: Small 026601

"bio-box" SMALL

**SIZE:** 190 x 150 x 70mm

7½ x 6 x 2¾ inches

**PACKED IN: 250** 

"bio-box" MEDIUM

**SIZE:** 250 x 155 x 60mm

10 x 6 x 2½ inches

**PACKED IN: 250** 

CODE: Medium 026602

CODE: Large 026603

"bio-box" LARGE

**SIZE:** 324 x 155 x 60mm

123/4 x 6 x 21/2 inches

**PACKED IN: 250** 

# IT DOESN'T COST THE EARTH TO GO "bio"!

For free samples of bio boxes or if you require any further information please ask your sales contact.

what's Hot 19

# SILVER Frying Oil

# the hallmark of an exceptional frying oil

Your frying oil is a precious part of your business. So when you choose your pure vegetable frying oil, be sure to choose the best. Q Silver is a sterling example of excellence, boasting an exceptional frying life by coping with even the harshest frying conditions. That's less waste, less hassle and more reliable results every time.

- Unique blend of 3 all-vegetable frying oils
- Exceptional frying life blend withstands breakdown at high temperatures and performs in the most robust frying conditions
- Distinctive savoury taste and aroma that appeals to fryers who use dripping and want to change to vegetable oil
- Available in 12.5kg packs
- Eligible for Save & Select loyalty points



**Colbeck Stock Statement:** 

The paper What's Hot is printed on is the first volume coated product to achieve Forestry Stewardship Council (FSC) certification in the UK and is ISO14001 certified.

It only uses celluloses with an ECF bleaching process.











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