# oxes

WHAT'S HO www.colbeck.co.uk



#### Small bio-box 250

7.5" x 6" x 2.5" 190mm x 150mm x 70mm Code 026601





250 10" x 6" x 2.5" 250mm x 155mm x 60mm Code 026602

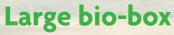
£27.90



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nationalfishandchipday

#NationalFishandChipDay



250 12.75" x 6" x 2.5" 324mm x 155mm x 60mm

Code 026603



#### Henry Colbeck Limited

Seventh Avenue, Team Valley Trading Estate, Gateshead, Tyne and Wear NE11 0HG Tel: 0191 482 4242 E-mail: sales@colbeck.co.uk South Caldeen Road, Calder Street Business Park, Coatbridge, Lanarkshire ML5 4EG Tel: 01236 425 656 E-mail:coatbridgesales@colbeck.co.uk









Colbeck Stock Statement:

The paper What's Hot is printed on is the first volume coated product to achieve Forestry Stewardship Council (FSC) certification in the UK and is ISO14001 certified. It only uses celluloses with an ECF bleaching process



**IN THIS ISSUE** 

Don't let it go to waste we buy your used cooking oil!

CELEBRATE THE NATION'S

**FAVOURITE** 

DISH!

See page 3



See pages 4 & 5 for details

# Don't forget

facebook





## Catch of the day On-line auction is the exciting new fundraising initiative from The Fishermen's Mission

It involves a range of national artists and celebrities including Fern Britton, Louis Walsh, Caroline Quentin and Jonathan Dimbleby among others, giving up their time to paint a ceramic sculpture in the shape of a fish. The 'Catch of the Day' sculptures stand around 40cm high and 30cm wide, perfect dimensions for a coffee table, sideboard or book case!

The auction runs until May 17th and anyone can make a bid. All funds generated will help underpin the Fishermen's Mission's work supporting active and retired fishermen and their families. For every £1 raised from the sale of a 'Catch of the Day' fish, 88p will be spent on delivering emergency and welfare care to fishing families most in need.

Almost 100 artists and celebrities have agreed to paint or adorn a fish, glaze it and then return it to the Fishermen's Mission HQ. Each completed fish will be individually photographed and displayed on a special auction page on The Fishermen's Mission website.



Alan Titchmarsh's Green (Fin)gered Greater Spotted Gardner Fish!

You can find out more about the auction by visiting the site www.fishmishauction.org.uk

## **DON'T LET IT GO TO WASTE**

# We Buy Your Used **Cooking Oil!**

The Henry Colbeck Used Cooking Oil (UCO) Collection & Recycling Team can provide you with a full service to dispose of your UCO cleanly, efficiently and legally.

#### **Our UCO collection service includes:**

- FREE OF CHARGE Fatboxx or Blue Drum
- Fortnightly or Monthly collection
- Waste transfer note issued after every collection

#### Not only that, we **PAY** for your Used Cooking Oil!

To find out more about our UCO Collection & Recycling services visit our brand new Colbeck Recycling website! or call us on 01236 707811



We are proud to be an active supporter of The Fishermen's Mission and ensure we support them with fundraising whenever we can.

At our What's Cooking? 2019 exhibition in Edinburgh, we organised a raffle which raised £662! At the recent NFFF Scottish members meeting and tour of Peterhead Fish Market, Georgina Colbeck was pleased to present a cheque to Peterhead Mission Port Officer Steve Murray.



#### www.colbeckrecycling.co.uk



Ask your Sales Manager, Telesales Partner or email **marketing@colbeck.co.uk** for your FREE poster.





FEATURE 127

We're doing our bit for the INVIRONMENT

The Used Cooking Oil that we produce is collected, recycled and used to generate green energy!

#### **FREE DOUBLE** SIDED POSTER!

Let your customers know that you are doing your bit for the environment!

# NATIONAL FISH&CHIPDAY **JUNE 7TH 2019**

Save the date and join in with hundreds of Fish & Chip Shops, up and down the country on Friday June 7th to celebrate the U.K.'s favourite dish - Fish & Chips!





Launched in 2015, National Fish & Chip Day is all about getting fans of Fish & Chips together to shout out about the nation's most loved food and encourage as many people as possible talking about Fish & Chips, eating Fish & Chips, posting their pics of Fish & Chips... the list is endless!!

#### How you can get involved!

#### Spread the word with our FREE Posters!

To help get you started, Colbeck's have printed a free, double-sided poster it's included with this issue of What' Hot. Hang it up where it's most noticeable and get the ball rolling.

You really can do as much or as little as you want; some Fish & Chip Shops go 'all-out' with special offers, children's competitions and raffles to raise money for local charities, while others are happy to hang up the poster with pride!



National Fish & Chip Day has built up quite a following on Social Media; you can connect on Facebook, Twitter and Instagram

**Twitter** – start tweeting with the hashtag **#nationalfishandchipday** Fact; In 2018, National Fish & Chip Day trended at Number 1!

Follow on Instagram and Facebook, simply search nationalfishandchipday Fact; Fish & Chips is the 3rd most popular food image uploaded to Instagram!





#### **NEW! GET THE MERCHANDISE!**

There's a great choice of t-shirts and baseball caps now available to kit out your staff! Head over to www.nationalfishandchipday.org.uk for more information.

National Fish & Chip Day is your day – it's your opportunity to shout out about this great, nutritious, delicious meal that is the Nation's Favourite!

To find out more go to www.nationalfishandchipday.org.uk







Meet the Team-Marketing

Based at our Team Valley depot, our Marketing team is responsible for all marketing communications to customers both online and offline, as well as the management of the Henry Colbeck brand and several Q Partnership brands including Q Frying Fats, 42nd Street Sausages and The Lite-BITE.

Not only that, but the team is responsible for the planning of our exhibitions!

Between our Head of Marketing and our Marketing Coordinator they cover a range of marketing communications including;

- What's Hot magazine
- Email/SMS Marketing
- Company product brochure Websites (colbeck.co.uk/
  - colbeckrecycling.co.uk) • What's Cooking? Exhibitions
- Social Media Marketing
- Brand Management
- NEODA

- Save + Select Loyalty Scheme
- New concepts/Innovation

If you have any ideas about marketing Fish & Chips that you'd like to share with other Fish & Chips shops, drop us a line and we'll feature you in What's Hot - marketing@colbeck.co.uk





We love rewarding our customers, and our Save & Select Loyalty Scheme is all about rewards. It's our way of saying thank you for your continued support and for choosing Henry Colbeck as your supplier.

NEW!

You can now exchange your Save & Select points for App Store/iTunes Gift Cards and Amazon Gift Cards.



Amazon Gift Cards are redeemable towards millions of items on-line at amazon.co.uk. while iTunes Gift Cards can used for apps, games, music, film, TV programmes, books and iCloud.

Just 250 Points will earn you a £10 card!

To find out more visit; **www.colbeck.co.uk/save-select** 



Head of Marketing





Marketing Co-Ordinator



Cindy receiving her prize from Georgina Colbeck

### Winning Ways with Customer Service!

Congratulation to Cindy & Millies from Wooler, Northumberland who won £50 of Love2Shop Vouchers in the Customer Survey Prize Draw on the 'Chip In' stand at our Edinburgh exhibition. Cindy was delighted to win and both she and her mum, Millie, were full of praise for the sales team that manage, and the drivers that deliver to, their business.

At the exhibition, Managing Director Paul Holliday, Director, Georgina Colbeck and Purchase Ledger Controller, Gemma Pegram spent the day asking visitors to complete a Customer Survey, with the objective of finding out how we are rated in various areas and how we can improve our service.

The captured data rated our service out of 10 in the following cate although we didn't add in the visitor who gave us 11/10 throughout

**Our delivery service** The accuracy of our deliveries **Communications with Telesales Communications with Sales Managers Interaction with Customer Accounts** Interaction with our Used Cooking Oil Collection

As you can imagine, our aim is to achieve 10 out of 10 because we want to give the very best customer service possible. However, we are only human and sometimes make mistakes. When mistakes happen though we will do everything we can within our power to rectify the issue. All of the detailed feedback we received at the exhibition is being looked at and acted upon. Everyone who visited the 'Chip In' stand gave us valuable feedback and it was so well received that we will be running the stand next year at our Harrogate exhibition on Sunday 9th February.

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# What's Cooking? Royal Highland Centre, Edinburgh

#### Can it get any batter?

#### After a two-year break, What's Cooking? returned and was batter than ever!

Our visitors were treated to a day filled with;

- New product launches.
- Food sampling
- Help and advice from industry suppliers,
- Networking and support from other Fish & Chip Shop owners
- Fun and competitions in the Save & Select Photobooth!
- Face painting and balloon modelling for the children

#### Save & Select Competition Winner



In the Save & Select Photobooth Competition, Ryan Hubery of Hubery Fisheries won a £50 Amazon Gift Card

Receiving the most likes on Facebook for his guitar pose, Ryan is sharing his prize with his younger brother!

#### **Highlights included**

































Save the date What's Cooking? 2020 will be in Harrogate at the Yorshire **Event Centre on Sunday 9th February.** 

#### Can you spot anyone you know?



From all of us at Henry Colbeck, we'd like to say a huge thank you to everyone who attended and exhibited and made the day a great success.

## The NFFF Ball comes to Newcastle! Sunday 29th September 2

#### The NFFF Ball is taking place on Sunday 29th September at the Crowne Plaza Hotel in Newcastle and Henry Colbeck is the joint Principal sponsor.

Our Sales Director, Douglas Colbeck is delighted to be welcoming the event to Newcastle, the hometown to one of our depots and where the company began. "Since 1893 we've been innovating and driving improvements in the Fish & Chip Market to support our customers. As an associate member of the NFFF, we're looking forward to this hugely successful event and to sharing some Geordie hospitality with everyone".

Tickets are on sale now and are priced at just £75 per person or £700 for a table of then. This includes; drinks reception, a mouth-watering three course meal, evening entertainments and dancing into the early hours.

For more information or to purchase your tickets call the NFFF Head Office on 0113 230 7044 or visit www.nfffball.com to purchase on-line.



To enter you must be a Henry Colbeck Customer and aged over 18.

#### **WIN A WEEKEND IN NEWCASTLE**



Whether you're visiting for the first time, returning to your favourite tourist attractions, or even if you're a local who wants to find something new, NewcastleGateshead is one of the most exciting places to visit in the UK, thanks to its rich history, bustling nightlife, cultural hot spots and plenty of shops, bars and restaurants to while away the hours.

Henry Colbeck is giving you the chance to win a twonight break in Newcastle PLUS two tickets to the NFFF Ball on Sunday 29th September 2019. To enter the FREE prize draw, all you have to do is send us your Name, Shop Name and Full Address to marketing@colbeck.co.uk.

The first entry randomly selected on Friday June 28th will win this fantastic prize!





# SUNDAY 29TH SEPTEMBER 2019

at Crowne Plaza - Stephenson Quarter NEWCASTLE UPON TYNE

TICKETS AVAILABLE FOR  $\pounds75$  PER PERSON OR  $\pounds700$  FOR a TABLE OF 10

#### ACCOMMODATION

SUNDAY 29TH SEPTEMBER £75.00 per room double or sole occupancy

BOOK EARLY TO AVOID DISAPPOINTMENT TEL: 0191 5623333 Room upgrades available, prices include breakfast All guests will have access to the leisure facilities. (Spa treatments not included)

#### **BOOK YOUR TICKET TODAY!**

TEL: 0113 230 7044 EMAIL: MAIL@FEDERATIONOFFISHFRIERS.CO.UK WWW.NFFFBALL.COM











#### **Corrugated Fish & Chip Boxes**

with a traditional Fish & Chips Design Available in three sizes - small, medium and large. All packed in 100s

#### Small

250mm x 155mm x 55mm 9.5" x 6" x 2" Code 026860



#### Medium 280mm x 155mm x 55mm 11" x 6" x 2" Code 026861





315mm x 155mm x 55mm Code 026862



**Printed Combi-Cups** 

500 Cups and 500 Lids in one box

Code 025159





E3.90

#### **Bio Fri-Forks**

Made from cornstarch Biodegradable 500

Code 027023



#### with dispenser

#### Pack size 1000 2 prong wooden chip forks approximately 3" long packed in a handy cardboard dispensing box.

Code 027005







crispy breadcrumb

Code 900154

#### Meadowvale Southern Fried Chicken Goujons



Fully cooked tender chicken breast fillet goujons in a southern fried crispy coating 2kg, approximately 50 fillets, 34-46g each

Code 905850



#### **Dip Pots**

Handy dip pots, in their own sealed container. Easy and convenient to use - just peel and dip!

Pack size: 40 x 25g Available in 3 flavours; Smokey Barbecue

Garlic Mayonnaise Code 024074

Hot Chilli Code 024075





#### **Battered**, Chopped Onion Rings

900g Code 900066





**Remember!** With our special offers, you can buy as many as you want! There are no maximum quantities!

Remember! With our special offers, you can buy as many as you want! There are no maximum quantities!

Code 024073





#### Meadowvale Breaded, Chicken Goujons

Fully cooked, tender chicken breast fillet goujons in a golden

2kg, approximately 50 fillets, 34-46g each













#### **Battered**, Chopped **Onion Rings** 450g



ONLY

Code 900058 ONLY **79**p





#### **Buy 2 bags of the Middleton Batter Flour** and get a case of Coke Zero Cans FREE!



£10.90





20x140g Code 890992







#### **Fribo Cheese in Burger**

Savet Collect 2 Save & Select Points!

24x113g Code 900002

Code 011373



**Fribo Chopsteaks** 

20x5oz Code 900098





Fribo BBQ Range Ribs Collect 2.5 Save & Select Points!

30x113g Code 900091



#### **Fribo All Rounder Burgers**

Sevent Collect 1 Save & Select Point! 24x113g Code 900022

£10.70



#### Pacific West Panko Coated **Squid Rings**



700g Code 915371

£8.90



#### **Pacific West Seafood Basket**

#### Sovet Collect D.5 Save & Select Points!

A seafood combination of prawns, squid and cod

- Panko Squid Rings 2 pieces

12 x 200g Code 900046



#### Whitby Hot 'n' Spicy Prawns



Premium prawns marinated in herbs and spices and coated in crispy breadcrumbs

450g Code 915369



Remember! With our special offers, you can buy as many as you want! There are no maximum quantities!

**Remember!** With our special offers, you can buy as many as you want! There are no maximum quantities!

#### **Pacific West Salt & Pepper Squid Chunks**



Collect D.5 Save & Select Points!

Pineapple cut squid chunks with salt & pepper coating

1kg Code 915372





12 packs in each case with each pack containing;



Breaded Butterfly Prawns 2 pieces

• Crispy Battered Chunky Cod Bites 2 pieces • Salt & Pepper Squid Chunks 2-4 pieces

#### Arctic Royal Extra Large, **Luxury Cold Water Prawns**



Cooked and Peeled

2kg Code 915363



# SPECIAL OFFERS 127

#### Kara Dough Balls

Savet Collect D.5 Save & Select Points!



E14.10

Pre-made, versatile dough balls from Kara. Use them for pizzas, garlic bread, tear 'n' share & calzones. Available in four sizes:

9" x 60 Standard Dough Balls Code 905803
12" x 20 Deep Dough Balls Code 905804
9" x 40 Deep Dough Balls Code 905802

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Alla Pala Pizza Flour

Per Pizza alla pala

10kg

Code 011288

Spicy Chicken <sup>1kg</sup> Code 819023 **E6.90** 

Chicken Chunks 1kg Code 819028 **CNLY £5.50** 

£12.90

for 2.5kg

#### Diced Chicken Pizza Topping 2.5kg

Code 900097

£9.90

#### Garlic & Parsley Spread

ONLY

£10.90

**2.6kg** Code 905500

#### March Foods Limited March Foo

#### Mutti Polpa Tomatoes

**6x2.5kg** Code 009799



#### Desco Rustica Tomatoes 2x5kg Code 019025



Mutti Pizza Sauce 3x4.1kg Code 009800

£14.90



**Remember!** With our special offers, you can buy as many as you want! **There are no maximum quantities!**  **Remember!** With our special offers, you can buy as many as you want! There are no maximum quantities!







#### Fontolivia Pomace Olive Oil

**5 litres** Code 000495







Fermipan Dried Yeast 500g Code 001281

#### Make your chips work harder and make more profit! Load them up with gravy, curry, pulled pork or kebab meat!

#### **Pulled Pork**

Premium quality, slow cooked pulled pork in a BBQ sauce. Microwave in minutes.

150g



#### **Dinaclass Chip Shop Gravy**



#### Satco Clear Plastic Cups and Lids Available in 4 sizes!



1000 2oz Code 025146

1000 4oz Code 025145

225 8oz Code 025144

150 12oz Code 025147



£21.90

£15.90 £13.90

#### **Dinaclass Curry Sauce Mix**

#### 10kg Code 019019





#### **Double A Max Doner Kebabs**

£35.60

15kg Code 819027 £17.80

20kg Code 819036 £23.70

30kg

Code 819061



Sha n Sho BURDOC

#### en Sho She BITTER

#### **Ben Shaws Cans All Flavours**

24 x 330ml

Cream Soda Code 021139

Dandelion & Burdock Code 021138

Shandy Code 021140

**E**5.70

Traditional Lemonade Code 021142



#### Don't Miss These - June Only Offers!



**Remember!** With our special offers, you can buy as many as you want! There are no maximum quantities!

**Remember!** With our special offers, you can buy as many as you want! There are no maximum quantities!

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#### Hellmann's **Real Mayonnaise** Squeezy

8x430ml Code 023917





8x430ml Code 023918

