

#### **Henry Colbeck Limited**

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www.colbeck.co.uk





#### Colbeck Stock Statement

The paper What's Hot is printed on is the first volume coated product to achieve Forestry Stewardship Council (FSC) certification in the UK and is ISO14001 certified It only uses celluloses with an ECF bleaching process



## WHAT'S HO

www.colbeck.co.uk

Issue 128 July/August 2019





Your customers deserve the best and so do you For your chance to win with Q Vegetable Frying Oils See page 5













**CHOICE • PERFORMANCE • QUALITY** 

## **IN THIS ISSUE**

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Halloumi Sticks

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## **NEW!**

Young's Fish Quarter Pounder

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## The Heart and Sole of Fish & Chips

Fish & Chip shops the length and breadth of the country joined the Nation on Friday 7th June in celebrating National Fish & Chip Day. Chip shops, restaurants and vans dressed up their shops, ran social media competitions, raised money for charity and had lots of delicious food offerings to help the UK celebrate this iconic British dish. To help our customers celebrate the day, we also ran a social media competition where two of our customers won an official merchandise pack to help kit out their shops!



National Fish & Chip Day Event, Aberdeen

Nationwide events also took place at key locations including Aberdeen, London, Cardiff, Exeter and Chester where members of the public where treated to free samples of Fish & Chips to help further raise awareness.

#### **Our Social Media Competition Winners!**





## Let's Get Social!

A selection of high-profile brands also took part in National Fish & Chip Day across Twitter helping to further spread the word.

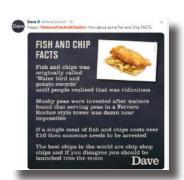
Not only that, our industry's joint efforts meant that we once again made it to the number 1 trending topic on Twitter!

For more posts from National Fish & Chip Day 2019, search #NationalFishAndChipDay on Facebook, Twitter and Instagram.























We Celebrated

Henry Colbeck employees at both depots took part in the day long celebrations by wearing official NF&CD merchandise as well as enjoying a chippy lunch!

## Meet the Team-Purchasing

More than just a Purchasing team, our buyers are responsible for building supplier relationships, sourcing new suppliers & products as well as the day to day buying of products for the Fish & Chip Industry.

Headed up by our Purchasing Director, our Purchasing team have a combined total of 50 years' experience at Henry Colbeck and are experts in this field.

Responsible for sourcing all our packaging, our buyers also work with customers and suppliers to produce own label greaseproof paper and packaging to help you showcase your brand.

Whether you need allergen information, product specifications or own label packaging, our purchasing team are here to help you.



**Purchasing Director** 



Negotiating price

 Product range reviews Stock level maintenance

Sourcing Grade A suppliers

goods in the supply chain

with the Modern Slavery Act

Reducing packaging within sourced

• Ethical sourcing to ensure we comply



Buyer



Frozen at Sea Fish Specialist

Callum Belshaw

Contact:

purchasing@colbeck.co.uk

0191 482 4242





## Your customers deserve the best and so do you

For every 10 boxes you purchase from our Q range of premium quality vegetable frying oils between 1st July and 30th August, we will automatically enter your name into our Q Premium Vegetable Oils prize draw for the chance to win one of 12 Gift Vouchers worth £250 each, redeemable at www.luxuryhotelbreaks.com, so you can enjoy a luxury hotel break or experience at a range of fabulous locations throughout the UK.













#### **CHOICE • PERFORMANCE • QUALITY**

For full terms and conditions please visit our websites. The prize draw promoter is the Q Partnership. Prize draw entrants must be UK residents aged 18 or over. No monetary value will be given instead of vouchers.

**Exclusively Available from:** 



To find out more, ask your Henry Colbeck Sales Contact

# We eat with our eyes!

#### Studies have shown, time and time again, that we eat with our eyes.

When we find food appealing to look at we enjoy it even more! It goes without saying then, that making your food look even better will make sure that your customers enjoy it more and keep coming back for more.

One of the ways that you can do this is to use printed greaseproof paper to add to the presentation. It provides a professional look and, if you use own label, it's a great way to advertise your shop so your customers don't forget where they got those delicious Fish & Chips from.

We have a variety of ready-to go greaseproof papers that you can use in all types of Fish & Chip Boxes and Trays;



**Hook & Fish** 

**300 x 200 mm 1000** Code 037119



Newsprint

**220 x 260 mm 1000** Code 037335



**42nd Street** 

**297x210 mm 1000** Code 034904



#### From only 1p per sheet

(dependent upon the size of paper and number of colours used)

#### Packed in 1000s

Delivery 4 – 6 weeks from artwork approval

A one-off set up fee of £175 per colour. Maximum of 3 colours.







If you'd like more information, please talk to your Henry Colbeck Sales Contact



## Did you know?

## We offer a free telesales service to all our customers.

One of our experienced customer service advisors will call you every week on a specified day (or days) and at a time between 9am and 5pm that suits you best.

As well as taking your order, our teams in Coatbridge and Gateshead will keep you updated with our latest special offers and new products, so you won't miss a thing.

Our advisors also offer help and guidance about our range of products and ensure they find you the right products to suit your business needs best.

If you'd like us to call you (or would like to change the times/days we call you), then please contact us;

#### Carol Linden

Telesales Manager, Coatbridge Tel: 01236 425 656 e-mail: coatbridgesales@colbeck.co.uk

#### **Helen Wheatcroft**

Telesales Manager, Gateshead Tel: 0191 482 4242 e-mail: sales@colbeck.co.uk

## A man on a Fishermen's Mission!

Henry Colbeck Area Sales Manager, Simon Broadbridge, completed a 171 mile bike ride from Newcastle to Edinburgh in aid of The Fishermen's Mission over the May Bank holiday weekend.

Simon, alongside his cycling partner, set off at 8am from Newcastle Central Station on Saturday 4th May before making their way up the east coast line. Stopping off at Seahouses and Dunbar on the way as well as meeting up with Henry Colbeck drivers, Simon and his partner reached Edinburgh on Monday 6th May.

#### **Go Simon!**

A huge thank you to everyone who sponsored Simon and to our customers who gave their support along the way!

A cheque for £2682.00 was recently handed over at the Fishermen's Mission base in Troon who were delighted with the donation.



## **NEW**



#### Ideal with... Harrison's Sweet Chilli Dips

Pack size: 40 x 25g Code 024078

£12.00



#### **Halloumi Sticks**

Halloumi has been one of the biggest food trends in the last year and there's no reason why Fish & Chip Shops shouldn't be adding it to their menus as a side dish or as a starter in Fish & Chip Restaurants.

We've done a bit of research and the feedback we've had is that you could charge around £2.50 for 4 Halloumi **Sticks** served with a sweet chilli dipping sauce.

Our introductory offer of £8.90 means that you'll be paying around 22p per stick giving you a gross profit of £1.62p per portion of 4 sticks.

**Halloumi Cheese Sticks** in a batter and breadcrumb coating

Deep fry from frozen in just 2 minutes.

1kg, Approx. 40 per bag Code 890056



#### **Homestyle Salt & Pepper Chicken**



Collect 1 Save & Select Point!

Chicken breast fillet hand cut into strips, in a crispy salt and pepper coating, fully cooked and individually quick frozen. Deep fry from frozen for 1-2 minutes.

1kg Code 900143

Introductory Offer





#### **Homestyle Crunchy Chicken**



Savet Collect 1 Save & Select Point!

Chicken breast fillet hand cut into strips, in a crispy coating, fully cooked and individually quick frozen. Deep fry from frozen for 1-2 minutes.

Code 900142

Introductory Offer

**SPECIAL OFFERS 128** 

## STOCKTHE FLAVOURED CARBONATE\*



## STRENGTHEN YOUR SALES

\*Source: IRI Marketplace, Value Sales, Single Flavour OFC's, MAT to 07/10/18, GB Convenience

#### **Pepsi**

24 x 330ml Code 021084

£6.40





#### **Pepsi**

6x500ml Code 021156



### Pepsi Max

6x500ml Code 021155

£2.10



**7UP** 24x330ml Code 021098

£6.40



Buy any 5 cases of the Irn Bru featured and get a case of Irn Bru Xtra cans FREE!

#### Irn Bru Cans

24x330ml

Code 021095 Irn Bru Code 021094 Diet Irn Bru







**Irn Bru Bottles** 

6x2 litres Code 021134 Irn Bru

Code 021127 Diet Irn Bru



**Irn Bru Bottles** 

12x500ml Code 021116 Irn Bru Code 021126 Diet Irn Bru

## **Q Chicken Nuggets\***

Save+ Select 1 Save & Select Point!

Chicken breast meat, chopped & shaped and coated in a light crispy batter

1kg, 22-24g Code 900127







#### **Q Chicken Steaks\***



Collect 1 Save & Select Point!

Chicken breast meat, chopped & shaped and coated in a light crispy batter

12 x 85g Code 900078

and get 50p off each bag! - That's just £4.29 per bag!

#### **Heinz SqueezMe**



100 x 26ml



**Tartare** 



Code 023139

Code 023138

12



Our Old Fashioned Fishcakes are created from **50% Cod** blended with potatoes, seasoned with parsley and white pepper then coated in a crisp, golden crumb.

Give your customers the taste of a real old fashioned fishcake!

24x113g Code 900038



£6.50

#### The Cod Father



Sove+ Sciest Collect 1 Save & Select Point

A mega 10" 100% Cod Fillet Fish Finger! MSC Certified

18 x 215g (8oz) Code 900041





### It's no wonder the 42nd Street CLASSIC is the No.1 selling sausage in Fish & Chip Shops!

Only prime, quality cuts of pork are used to produce the 42nd Street Classic Sausage; combined with a unique, specially mixed seasoning, the result is a firm, succulent, flavoursome sausage which your customers will love.

\*Buy 10 boxes of 42nd Street Sausages and get another box FREE! PLUS - for every box you purchase you'll get 2 Save & Select Points

#### **42nd Street Classic**



80x2oz Classic Code 900013

60x3oz Classic Code 900007

40x4oz Classic Code 900012





**42nd Street Deep Fry** 

80x2oz Code 900009 40x4oz Code 900008

\*Buy 10 of the same size and get 1 free box of the same size.

## **NEW**

### Young's Quarter Pounder Fillet of Fish

Skinless & Boneless Wild Alaskan Pollock Fillets coated in a golden, bubbly batter.

Quick and easy to serve – simply deep fry from frozen in minutes.

Serve in a bun smothered with tartare sauce or ketchup.

Young's Quarter Pounder is also ideal for Children's Meals and Lite-BITE® served with chips and a portion of sauce.

24x113g Code 890200

Introductory Offer

**FREE Posters!** 



There are no maximum quantities!



Tomato

Code 023140

**SPECIAL OFFERS 128** 

## **Flavoured Still Water**

Natural flavourings No added sugar Added vitamins A,B & C Non-spill sports cap Perfect for children's meal deals

Available in five flavours;

#### 12x270ml

**Funky Monkey Orange** Code 021564 **Perky Penguin Mixed Fruit** Code 021565

**Ellie Elephant Blackcurrant** Code 021566

Happy Hippo Strawberry Code 021567

**Yummy Unicorn Raspberry** Code 025194





## **Strathmore Water** (Sports Cap)

24x500ml Code 021276









#### **Barr's Simply Fruity**

Still juice drink No artificial colours or flavours Re-sealable sports cap for convenience Only 2% of a child's recommended daily amount of sugar per bottle Packaged in a shaped bottle with grip points for children

#### 12x330ml

**Barr's Simply Fruity Apple & Blackcurrant** 

Code 021251

**Barr's Simply Fruity Orange** 

Code 021252

**Barr's Simply Fruity Strawberry** 

Code 021253

**Barr's Simply Fruity Apple** 

Code 021254



#### **Macaroni Pies!**

A fully baked shortcrust pastry base filled with macaroni in a cheese sauce topped with grated Cheddar cheese in place of a pastry lid.

21x155g Code 900246 £9.90



#### **Colbeck Grated Pizza Mix**

70% Mozzarella and 30% Analogue

Code 810024 **£41.00** 



**Coloured Grated Cheddar Cheese** 

6x2kg Code 810042 £46.00



#### **Colbeck Pure Grated** Mozzarella Cheese

6x2kg Code 810064

## GET LOADED!

Great ideas to make your chips work even harder!

Reasons why loaded chips can make you more;

- Great value, essential ingredients can help you make more margin on every portion you sell
- Loaded chips have increased 300% as a menu item since 2010!\*
- They are perfect for a **lunch meal deal** just add a drink!
- They fill a gap between a quick snack and a full meal
- They're great for sharing
- Preparation is quick and easy

### Kerrymaid Frozen Cheese Sauce

is made with real Cheddar and is **suitable for vegetarians**. Its delicious, gooey consistency makes it perfect for loaded chips.

- New and improved flavour
- Great convenient format –
   500g frozen pouch with 365 frozen shelf life.
- Based on a recommended portion
- size of 50 60g, each pouch has 8-9 servings.

That's only 31-34p per serving!

**12 x 500g** Code 915373

£33.00



FREE!
Counter-top,
point of sale - ask your
sales contact for yours!

#### **Heinz Mayonnaise**

**10 litres** Code 024069







#### **Q Rice Cones**



**12.5kg** Code 011576

£9.50



## **Kerry Rich & Creamy Buttery Spread**



**2kg** Code 013178

CURRY

£2.90



Eye-catching posters can really help to persuade your customers to spend more, especially if you're offering a deal or introducing something new.

We have a whole range of FREE posters for you to choose from, advertising everything from 'Meal Deals' to 'Soft Drinks' and 'Sides' to 'Lite-BITE'.



Henry Colbeck

More Than Just a Supplier!

## **Drywite Food Tongs** Collect 1 Save & Select Point! 1.5" x 2.5" blades Code 045502 £5.50

## **Drywite Stainless** Fish Tongs





Collect 1 Save & Select Point! 2 Piece Aluminium 3" x 3½" blades Code 041175

**Duetto Food Tongs** 



## **Drywite Food Tongs**



#### **Stainless Food Tongs**

Digital timer with magnetic pad Code 048629

**Digital Timer** 







## **Black Bin Bags**

Code 051395



## **Plastic Bucket** with Wire Handle



18

## **Poly Coated Wire Bucket**



### **Temperature** Probe



Code 048698



Buy any 4 Keep It Clean products and get a 5 litre Keep It Clean Washing Up Liquid FREE!

#### A complete range of high performance, value for money cleaning materials specifically for the Fish & Chip Market.



## **Keep It Clean Orange Cleaner**

Code 051377



## **Keep It Clean High Active** Washing Up Liquid

Code 051380

Code 051378

## **Keep It Clean Thick Bleach**

Keep It Clean Pine Floor Gel

5L Code 051373

#### **Keep It Clean Degreaser**

Code 051379



### **Keep It Clean Anti-Bacterial Washing Up Liquid**

Code 049983



## **Keep It Clean Washing Up Liquid**

Code 051372



Ask your sales contact if you'd like one of our FREE **Keep It Clean Wall Charts.** 

#### **Fairy Liquid**

5L

5 litres Code 051370

£8.50



**Keep It Clean Pine** 

**Disinfectant** 

Code 049984

#### Deepio

6kg Code 050085

£8.90

